

ASSISTED MOVE

FROM MANDALE HOMES



mandalehomes.com

WHAT IS ASSISTED MOVE?

Our Assisted Move Scheme is ideal for those who wish to purchase a home from us but have a property of their own to sell. The idea of the scheme is to remove some of the hassle, stress and cost of selling a home and let us deal with that for you. It enables a person to secure their dream Mandale home before finding a buyer for their own property, we will cover any estate agency fees and associated costs and to date has 100% success rate.



HOW DOES THE SCHEME WORK?

If you decide you wish to purchase a home from us but find yourself in a situation where you cannot currently reserve due to having a property of your own to sell, the first thing we will do will be to make an appointment to visit one of our sales negotiators on site. During this appointment they will discuss your current property with you, price expectations and also which property of ours you are interested in purchasing. We will also require some details on your property which will then enable us to instruct three estate agent valuations on your home. We aim to get valuations done within a week so it is important that you are flexible to accommodate this where possible. Once the valuations have been done, we will invite you back to visit us where we will discuss agent's recommendations on marketing price and anything else that may be relevant to the sale of your home. If this proves to be successful and the marketing price can be agreed, you are able to pay your reservation fee for the property you wish to purchase from us and we remove it from the market immediately.



WHAT HAPPENS NEXT?

As photographs and details of your current property are carried out at valuation stage, we are usually able to market your property immediately. Any offers or feedback will come directly to us which we then discuss with you and you are able to decline accept any offer that you may get. The initial sales period for the scheme is 6 weeks, during which we are constantly reviewing how things are progressing. If an offer is accepted, we would then progress to the next stage of the sales process and instruct solicitors to get things moving forward. This would apply on both the sale of your own home and the purchase of your new Mandale home simultaneously.



WHAT HAPPENS IF MY HOME DOES NOT SELL?

As we have had huge success with this over the last 7 years, we have not found ourselves in a situation where a buyer's home has not sold on this scheme. In the rare event that this were to happen though, the reservation fee would be returned to you in full and the property returned to the market.



SO WHAT IS THERE TO LOSE?

Nothing! The scheme is designed to be completely fee-free, and if the suggested marketing price was not what you were expecting there is no obligation to take things any further. Our Sales Team are able to provide a full copy of the terms and conditions of the scheme upon request.

ASSISTED MOVE

SPEAKS FOR ITSELF

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After a few months on the market we began to lose hope - that was until Assisted Move was suggested. The negotiations were undertaken on our behalf and the whole selling process was taken care of with regular telephone calls to update us on the progression.

The whole process was very simple and supported so we could focus on planning the move into our new home.

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In less than 24 hours from marketing our house, we had an offer and were in a position to proceed with the house of our dreams the very same day.

Using Assisted Move couldn't have gone any better.

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FOR MORE INFORMATION

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mandalehomes.com

Mandale Homes 
TOGETHER WE BUILD A HOME

*Subject to lender approval. Assisted Move is subject to status and only available on selected developments and properties. It is not offered with any other promotion unless by special arrangement. Based on the existing home being valued by our agent and using the Assisted Move scheme, agreed estate agents fees will be paid. Properties will be reserved for an agreed period of time only. Offer can be withdrawn at any time. Subject to Mandale Homes Assisted Move T & Cs - available on request.